STERLING CAPITAL'S

MONTHLY ASSOCIATE SPOTLIGHT FEATURING

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EXECUTIVE DIRECTOR & PORTFOLIO MANAGER





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Q: What do you love most about working at Sterling?

A: I get this question often when I am involved in interviews, especially when candidates learn I have worked at Sterling for 25 years. The answer is simple, the people. From my first day way back in 1992, the comradery and family atmosphere has always remained consistent. Given we spend more time with coworkers than our families in any given week, getting to work with people you genuinely enjoy being around is invaluable. I have formed personal relationships over the past 25 years that will remain long after I hang up my financial calculator.

Q: If you didn't work in financial services, what would you be doing?

A: Anyone that knows me won't be surprised by my answer- I would be full time in the music industry. I have always had a love for music, despite not having a shred of talent or ability (unless you define being able to stumble through a few three chord songs on guitar as musical ability). Luckily, I have been able to live out my music dreams on a part-time basis through my two daughters - who unlike their father, are very talented musicians. Over the last five years, I have spent the majority of my free time being a roadie, manager and bus driver for my daughters' rock band.

Q: If you could turn any activity into an Olympic sport, what would you have a good chance at winning a medal for?

A: While being a roadie for a rock band doesn't pay well (actually at all) and often ends with an injury at my age, it has enabled my packing skills to reach Olympic level. I can Tetris musical equipment in limited space like nobody's business. If packing musical equipment was an Olympic event, I would be Michael Phelps.

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