

STERLING CAPITAL'S

# MONTHLY ASSOCIATE SPOTLIGHT FEATURING

## Lori McCartney

DIRECTOR | REGULATORY & RISK MANAGEMENT



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### Q: What do you love most about working at Sterling?

A: Without a doubt, the people! I was the internal auditor responsible for auditing Sterling for seven years before joining the firm. Each audit began with a kick off meeting, where members of the audit and Sterling teams would meet to discuss the upcoming review. I was always greeted with warm handshakes, sincere greetings, and numerous hugs (I quite vividly recall our Head of Performance & Analytics team joking about the appropriateness of hugging an auditor). I always admired the support and respect the Sterling teams had for each other, knowledge and experience of the individuals, and the willingness to go the extra mile to help me learn the business and supporting processes. When the opportunity was presented, I jumped at the chance to join the team. I'm grateful every day that I work with such amazing group of people.

### Q: What is something you believed earlier in your career but think about differently now?

A: I used to believe that you had to have all the answers. If I could go back and talk to my younger self, I'd tell her how wrong she is! It's not about having all the answers, it's about knowing where to go, or who to ask, and how to get those right answers. Everyone has different skills, experiences and knowledge – that's what makes a great team.

### Q: If you could make one rule that everyone had to follow, what rule would you make and why?

A: Treat each other with respect. It's the one lesson I try to instill in my son – that we don't have to like or agree with everyone, but we should always treat each person we encounter with respect.

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