



STERLING
CAPITAL

SHORT TERM G/C SMA | 09.30.2020

Sterling Capital

- \$70 Billion in AUM and AUA as of 09.30.2020**
- Specialize in Fixed Income Management
- Strong Partnership with BB&T now Truist

Philosophy

- Multi-faceted Process Adds Value
- Conservative Approach to Fixed Income Management
- Bond Market Inefficiencies Offer Opportunities for Selective Investors
- Fundamental Research Drives Security Selection

Process

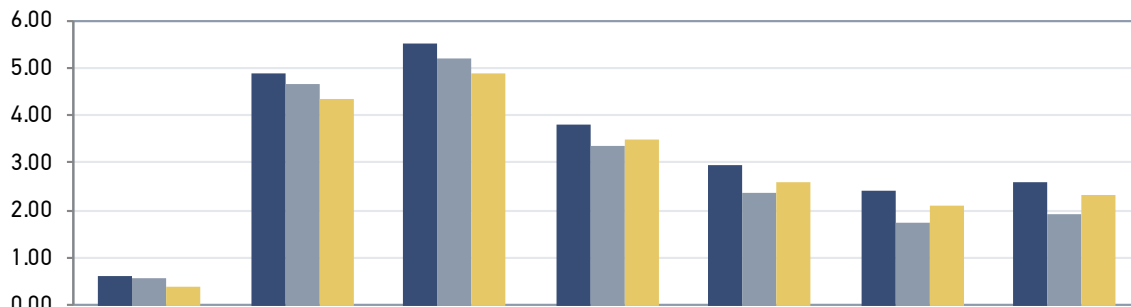
Top Down

- Duration Management
- Yield Curve Analysis
- Sector Analysis

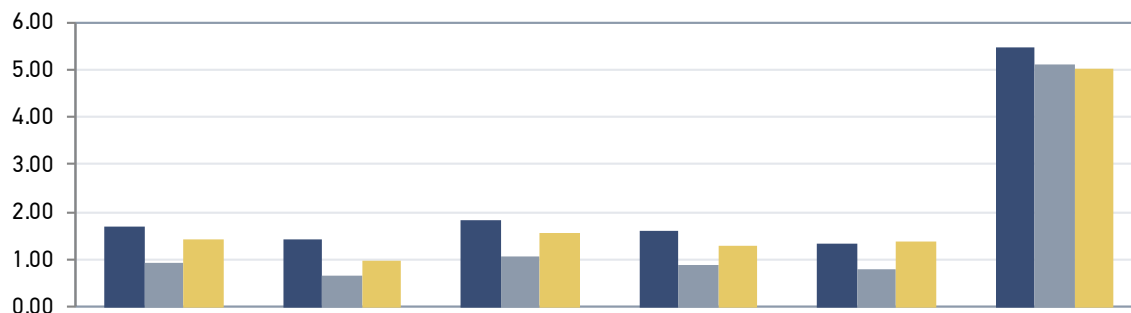
Bottom Up

- Proprietary Analysis
- Fundamental Research
- Security Selection

■ Sterling Short Term G/C SMA (Gross) ■ Sterling Short Term G/C SMA (Net) ■ Bloomberg Barclays 1-5 G/C Index



Performance	QTR	YTD	1 Year	3 Years	5 Years	10 Years	Since Inception*
Sterling (Gross)	0.63%	4.90%	5.52%	3.81%	2.95%	2.41%	2.60%
Sterling (Net)	0.55%	4.67%	5.19%	3.37%	2.38%	1.75%	1.93%
Index	0.37%	4.36%	4.89%	3.47%	2.59%	2.10%	2.33%



Year-End Returns	2014	2015	2016	2017	2018	2019
Sterling (Gross)	1.68%	1.42%	1.84%	1.62%	1.32%	5.47%
Sterling (Net)	0.92%	0.66%	1.08%	0.86%	0.77%	5.12%
Index	1.42%	0.97%	1.56%	1.27%	1.38%	5.01%

*Inception date is 04.01.2010.

**Please see the attached Disclosures page for more information on AUM and AUA.

Source: APX, Bloomberg Barclays. Please see attached composite disclosure. Net of fees performance returns are presented net of the investment management fees, trading expenses, custody and other administrative fees. Gross of fees performance returns are presented before investment management fees and custodial fees but after all trading expenses; a client's return will be reduced by the management fees and other expenses it may incur. Investment management fees are described in Sterling's Form ADV 2A. Performance reflects the reinvestment of interest income and dividends and realized capital gains. The performance presented represents past performance and is no guarantee of future results. Performance is compared to an index, however, the volatility of an index varies greatly and investments cannot be made directly in an index. Performance for periods over one year is annualized. Market conditions vary from year to year and can result in a decline in market value due to material market or economic conditions.



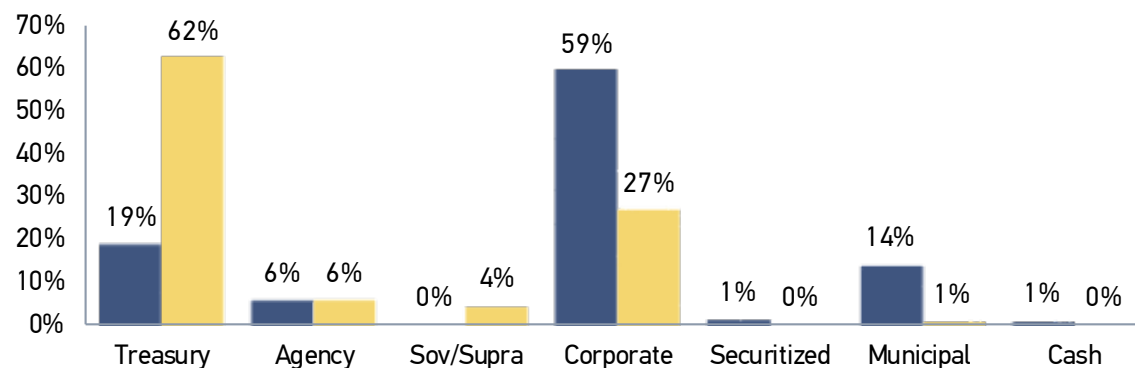
Portfolio Characteristics

	Sterling	Index
Effective Duration	2.72 Years	2.69 Years
Average Quality	A	AA
Average Life	2.85 Years	2.83 Years
Average Coupon	2.66%	2.19%
Yield to Maturity	0.65%	0.43%

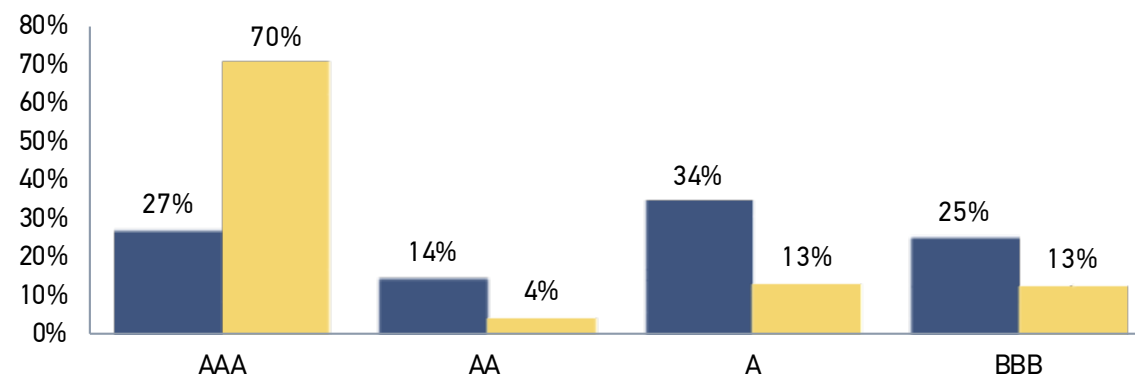
Duration Distribution

	Sterling	Index
0-1 Year	9%	4%
1-2 Years	22%	31%
2-3 Years	18%	27%
3-4 Years	28%	22%
4-5 Years	23%	17%
> 5 Years	0%	0%
Total	100%	100%

Sector Composition



Credit Quality



■ Sterling Short Term G/C SMA ■ Bloomberg Barclays 1-5 Year US G/C Index

Data as of 09.30.2020. Index is Bloomberg Barclays US Aggregate Government & Credit (1-5 Y). Performance is compared to an index; however, the volatility of an index varies greatly and investments cannot be made directly in an index. Credit Rating Source: Bloomberg Barclays. The Portfolio Characteristics are considered Supplemental information which complements the attached Composite Disclosure. Portfolio characteristics totals may not equal 100% due to rounding. Source: Bloomberg Barclays Capital, Sterling Capital Management Analytics.



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Disclosures

**Sterling's Assets Under Advisement ("AUA") differs from our regulatory Assets Under Management ("AUM") for which we provide continuous and regular investment management services as disclosed in our ADV. AUA generally refers to non-discretionary assets for which Sterling provides advice or consultation for which Sterling does not have authority to effectuate transactions. Such services include Model portfolios and assets Sterling advises as an outsourced Chief Investment Officer on a non-discretionary basis.

The volatility of an index varies greatly. All indices are unmanaged and investments cannot be made directly in an index.

The Bloomberg Barclays 1-5 Year U.S. Government/Credit Index is a component of the Bloomberg Barclays U.S. Government/Credit Index with sectors including Treasuries, Agencies, and Corporates. Securities must have a maturity from 1 year up to (but not including) 5 years. Securities must have at least one year to final maturity regardless of call features; must be rated investment grade (Baa3/BBB- or higher) by at least two of the following ratings agencies: Moody's, S&P, Fitch; must have at least \$250 million par outstanding; must be dollar denominated, non-convertible and publicly issued.

Past performance is not indicative of future results. Any type of investing involves risk and there are no guarantees.

The opinions contained in the preceding presentation reflect those of Sterling Capital Management LLC, and not those of BB&T Corporation now Truist Financial Corporation or its executives. The stated opinions are for general information only and are educational in nature. These opinions are not meant to be predictions or an offer of individual or personalized investment advice. They are not intended as an offer or solicitation with respect to the purchase or sale of any security. This information and these opinions are subject to change without notice. All opinions and information herein have been obtained or derived from sources believed to be reliable. Any type of investing involves risk and there are no guarantees. Sterling Capital Management LLC does not assume liability for any loss which may result from the reliance by any person upon such information or opinions.

Investment advisory services are available through Sterling Capital Management LLC, a separate subsidiary of BB&T Corporation now Truist Financial Corporation. Sterling Capital Management LLC manages customized investment portfolios, provides asset allocation analysis and offers other investment-related services to affluent individuals and businesses. Securities and other investments held in investment management or investment advisory accounts at Sterling Capital Management LLC are not deposits or other obligations of BB&T Corporation now Truist Financial Corporation, Branch Banking and Trust Company now Truist Bank or any affiliate, are not guaranteed by Branch Banking and Trust Company now Truist Bank or any other bank, are not insured by the FDIC or any other federal government agency, and are subject to investment risk, including possible loss of principal invested.

Sterling Capital does not provide tax or legal advice. You should consult with your individual tax or legal professional before taking any action that may have tax or legal implications.

Sterling Capital Management – Short Term Government / Credit SMA Composite

April 1, 2010 to December 31, 2019

Description: Consists of all bundled fee-paying, discretionary SMA fixed income accounts that are measured against the Bloomberg Barclays 1-5 Year US Government/Credit or similar index and average maturity for the portfolio ranging from 2 - 4 years.

<u>Year</u>	<u>Total Return Gross of Fees</u>	<u>Total Return Net of Fees</u>	<u>No. of Portfolios</u>	<u>Total Assets End of Period (\$MM)</u>	<u>Percent of Firm Assets</u>	<u>Total Firm Assets (\$MM)</u>	<u>Composite Dispersion (%)</u>	<u>Bloomberg Barclays 1-5 Year Govt Index</u>	<u>Composite 3-yr St Dev (%)</u>	<u>Benchmark 3-yr St Dev (%)</u>
2019	5.47	5.12	2	98	0.2	58,191	not meaningful	5.01	1.24	1.36
2018	1.32	0.77	2	71	0.1	56,889	not meaningful	1.38	1.19	1.35
2017	1.62	0.86	30	53	0.1	55,908	0.06	1.27	1.18	1.29
2016	1.84	1.08	25	46	0.1	51,603	0.21	1.56	1.27	1.35
2015	1.42	0.66	24	30	0.1	51,155	0.12	0.97	1.22	1.18
2014	1.68	0.92	20	25	0.1	47,540	0.18	1.42	1.21	1.06
2013	0.63	-0.12	6	13	0.0	45,638	not meaningful	0.28	1.33	1.17
2012	3.01	2.24	4	17	0.0	38,676	not meaningful	2.24	N/A	N/A
2011	3.02	2.25	4	10	0.0	34,131	not meaningful	3.17	N/A	N/A
2010*	2.44	1.87	2	10	0.0	32,736	not meaningful	2.86	N/A	N/A
Annualized Since Inception *4/1/10 to 12/31/10	2.30	1.60						2.06		

Sterling Capital Management LLC claims compliance with the Global Investment Performance Standards (GIPS®) and has prepared and presented this report in compliance with the GIPS standards. Sterling Capital Management LLC has been independently verified for the periods 01/01/01 to 12/31/18. The verification report(s) is/are available upon request. Verification assesses whether (1) the firm has complied with all the composite construction requirements of the GIPS standards on a firm-wide basis and (2) the firm's policies and procedures are designed to calculate and present performance in compliance with the GIPS standards. Verification does not ensure the accuracy of any specific composite presentation.

Notes:

1. Sterling Capital Management LLC (SCM) is a registered investment advisor with the SEC. Registration does not imply a certain level of skill or training. Sterling manages a variety of equity, fixed income and balanced assets. Prior to January 2001, Sterling was a wholly owned subsidiary of United Asset Management (UAM). In January 2001, Sterling Capital Management LLC purchased all the assets and business of Sterling Capital Management Company from UAM to become an employee owned firm. In April 2005, BB&T Corporation purchased a majority equity ownership stake in Sterling Capital Management LLC. In October 2010, the management group of Sterling Capital entered into an agreement with BB&T Corporation that reduced and restructured management's interest in Sterling Capital Management. Additionally, BB&T Asset Management merged into Sterling Capital Management. In January 2013, CHOICE Asset Management merged into Sterling Capital Management. In August 2015, eight new employees joined Sterling Capital Management via Stratton Management Company following the close of BB&T's purchase of Susquehanna Bancshares. In December 2019, BB&T Corporation and SunTrust Banks, Inc. Holding Company merged as equals to form Truist Financial Corporation. Sterling Capital Management LLC is a wholly owned subsidiary of Truist Financial Corporation.
2. Inception date of composite: April 1, 2010. Creation Date: July 1, 2010. The appropriate benchmark for this composite is the Bloomberg Barclays 1-5 Year US Government/Credit Index. This index is a component of the Bloomberg Barclays US Government/Credit Index with sectors including Treasuries, Agencies, and Corporates. Securities must have a maturity from 1 year up to (but not including) 5 years. Securities must have at least one year to final maturity regardless of call features; must be rated investment grade (Baa3/BBB- or higher) by at least two of the following ratings agencies: Moody's, S&P, Fitch; must have at least \$250 million par outstanding; must be dollar denominated, non-convertible and publicly issued. From April 1, 2010 to December 31, 2013, the minimum initial portfolio size for inclusion in the composite is \$1,000,000. Beginning January 1, 2014, the minimal initial portfolio size was removed. Until 12/31/13, portfolios were excluded from the composite when the asset value falls below the minimum for a period of 3 consecutive months. A complete list of all of SCM's composites and their descriptions is available upon request. Policies for valuing portfolios, calculating performance and preparing compliant presentations are available upon request.
3. Performance reflects reinvested interest income and dividends and realized and unrealized capital gains and losses. All portfolios are valued monthly as of calendar month-end and utilize trade-date and accrued income accounting. Valuations and performance are reported in US dollars. Composite returns are adjusted for daily-weighted external cash flows. Composite returns are based on the aggregate method and are calculated monthly using the Modified Dietz method. Composites are revalued for cash flows greater than 5%. Periodic time weighted returns are geometrically linked. Returns are not calculated net of non-reclaimable withholding taxes due to immaterial dollar amounts.
4. Gross of fees performance returns are presented before management and custodian fees but after all trading expenses. The SMA fee includes all charges for trading costs, portfolio management, custody and other administrative fees. Net of fee returns are calculated by subtracting the highest applicable SMA fee (inception through 6/30/18 = 0.75% on an annual basis and beginning 7/1/18 = 0.30% on an annual basis) from the gross of fees monthly return.
5. The annual composite dispersion is measured by an equal weighted standard deviation calculation method. It is not meaningful when there have been less than six portfolios in composite for entire calendar year. The three year annualized standard deviation measures the variability of the composite and benchmark returns over the preceding 36-month period. It is not required to be presented for annual periods prior to 2011 or when a full three years of composite performance is not yet available.
6. The performance presented represents past performance and is no guarantee of future results. Fixed income conditions vary from year to year and can result in a decline in market value due to material market or economic conditions.