

SPECIAL OPPORTUNITIES SMA | 06.30.2019

Sterling Special Opportunities SMA (Gross) Sterling Special Opportunities SMA (Net) Russell 3000® Index

STERLING CAPITAL

- Over \$56 Billion in Assets Under Management
- 131 Professionals Providing Investment Management and Client Service
- Strong Partnership with BB&T

EQUITY OPPORTUNITIES TEAM

- Portfolio Manager: George F. Shipp, **CFA®**
- **Exceptional Continuity of Professionals** on Team
- Average Investment Experience of 18 Years
- Based in Virginia Beach, Virginia

PHILOSOPHY

Seek Long-Term Appreciation by Identifying Companies with:

- Above Average Earnings Growth
- Attractive Valuation
- Strong Balance Sheets
- Skilled Management
- Above Average Return on Capital

PROCESS

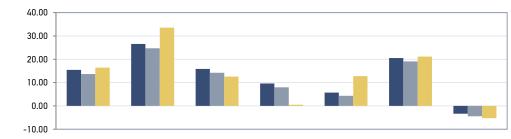
- Internal Screens and External Sources Used to Identify Investment Candidates
- Team-Based Approach to Fundamental Research
- Valuation Assessed Relative to Historical Range, Industry Peers, Growth Rate, and the Market

STRUCTURE

- All Cap Portfolio Emphasizing Flexibility
- Concentrated Portfolio of 30-35 Securities
- Typically Low Turnover Range of 25% to 45%

*Performance inception date is 12.31.2000. Data as of 06.30.2019. Index is Russell 3000[®]. Performance is preliminary and is annualized for periods longer than one year. Net of fees performance returns are presented net of the investment management fees and trading expenses. "Pure" Gross of fees performance returns do not reflect the deduction of any fees including trading costs; a client's return will be reduced by the management fees and other expenses it may incur. Investment management fees are described in Sterling's Form ADV 2A. Performance reflects the reinvestment of interest income and dividends and realized capital gains. The performance presented represents past performance and is no guarantee of future results. Performance is compared to an index, however, the volatility of an index varies greatly and investments cannot be made directly in an index. Market conditions vary from year to year and can result in a decline in market value due to material market or economic conditions. Source: Russell Investments, S&P, FactSet, Sterling Capital Management Analytics. The Performance and Portfolio Characteristics are considered Supplemental Information to the Composite Disclosure Presentation which is attached.



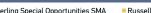


Year-End Returns	2012	2013	2014	2015	2016	2017	2018
Sterling (Gross)	15.45%	26.60%	15.89%	9.59%	5.72%	20.55%	-3.32%
Sterling (Net)	13.68%	24.72%	14.22%	8.00%	4.31%	19.08%	-4.46%
Russell 3000®	16.42%	33.55%	12.56%	0.48%	12.74%	21.13%	-5.24%
S&P 500	16.00%	32.39%	13.69%	1.38%	11.96%	21.83%	-4.38%

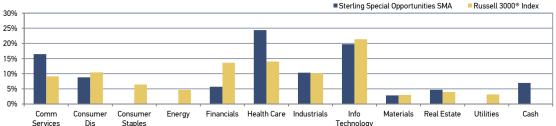
Portfolio Characteristics			Тор	Ten Equity Holdings	
	Sterling	Index	1.	Cisco Systems, Inc.	4.7%
Wtd. Average Market Cap	\$88.5 B	\$205.4 B	2.	UnitedHealth Group Incorporated	4.0%
Wtd. Median Market Cap	\$28.6 B	\$74.2 B	3.	Comcast Corporation Class A	4.0%
Est 3-5 Year EPS Growth	10.8%	10.3%	4.	Verisk Analytics Inc	3.9%
Est 5-5 fear EFS Glowin	10.0%	10.5%	5.	HCA Healthcare Inc	3.9%
Wtd. Harmonic Median P/E Ratio (FY1)	14.2x	18.6x	6.	Capital One Financial Corporation	3.9%
Return on Equity	17.4%	18.6%	7.	Alphabet Inc. Class C	3.8%
Number of Holdings	29	2.954	8.	Alaska Air Group, Inc.	3.8%
Number of Holdings	27	2,754	9.	Danaher Corporation	3.7%
Turnover	25.3%		10.	NXP Semiconductors NV	3.7%
Ratios are computed using weighted median unless otherwise noted.				Total % of Portfolio	39.5%

Ratios are computed using weighted median unless otherwise noted.

Sector Allocation







Turnover is for the last 12 months. Portfolio characteristics totals may not equal 100% due to rounding. Specific securities identified and described do not represent all of the securities purchased, sold or recommended to clients. There are no assurances that securities identified will be profitable investments. The securities described are neither a recommendation nor a solicitation.

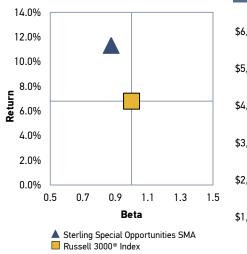


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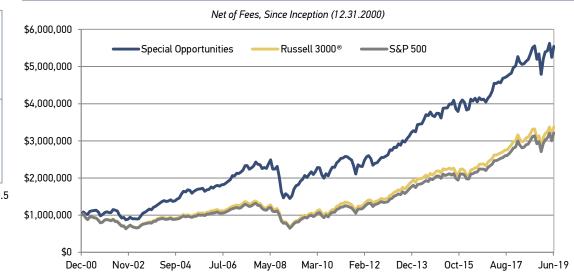
SUMMARY STATISTICS Up Market/Down Market Capture Ratio vs. Russell 3000® Index (of Quarterly Returns) Sterling Special Opportunities SMA vs. Russell 3000[®] Index Gross of Fees, Since Inception (12.31.2000) Gross of Fees, Since Inception (12.31.2000) Up Market Down Market Portfolio Return 11.32 105.86% Benchmark Return 6.80 Standard Deviation (Portfolio) 15.70 Standard Deviation (Benchmark) 16.65 71.83% Annualized Alpha 5.17 Beta 0.87 Tracking Error 6.24 Rolling 3 Year Batting Average 69.84% Rolling 5 Year Batting Average 70.91% **Outperforms in Down Periods** 76.19% **Capture Ratio**

RISK vs. REWARD

Gross of Fees, Since Inception (12.31.2000)



Growth of \$1 Million



Data as of 06.30.2019. Net of fees performance returns are presented net of the investment management fees and trading expenses. "Pure" Gross of fees performance returns do not reflect the deduction of any fees including trading costs; a client's return will be reduced by the management fees and other expenses it may incur. Investment management fees are described in Sterling's Form ADV 2A. Performance reflects the reinvestment of interest income and dividends and realized capital gains. The performance presented represents past performance and is no guarantee of future results. Performance is compared to an index, however, the volatility of an index varies greatly and investments cannot be made directly in an index. Market conditions vary from year to year and can result in a decline in market value due to material market or economic conditions. Up Market Capture is a measure of the manager's performance when the benchmark has positive returns for the period relative to the benchmark itself. Down Market Capture is a measure of the manager's performance when the benchmark has negative returns for the period relative to the benchmark itself. The Growth of \$1 Million chart is hypothetical based upon the composite net of fees performance since inception. Source: Russell Investments, S&P, eVestment Analytics, FactSet, Sterling Capital Management Analytics. The Performance, Summary Statistics, Risk vs. Reward, Up Market/Down Market Capture Ratio, and Growth of \$1 Million are considered Supplemental Information to the Composite Disclosure Presentation which is attached. For one-on-one presentations only.

IMPORTANT INFORMATION - DESIGNATIONS: The Chartered Financial Analyst® (CFA) charter is a graduate-level investment credential awarded by CFA Institute — the largest global association of investment professionals. To earn the CFA charter, candidates must: 1) pass three sequential, six-hour examinations; 2) have at least four years of qualified professional investment experience; 3) join CFA Institute as members; and 4) commit to abide by, and annually reaffirm, their adherence to the CFA Institute Code of Ethics and Standards of Professional Conduct.

Description: Consists of all discretionary separately managed wrap Special Opportunities portfolios. Sterling's Special Opportunities equity portfolios invest primarily in companies with the best perceived combination of underlying growth potential and attractive valuation in a concentrated portfolio that has the flexibility to shift among styles.

Benchmark	3-yr St Dev	(%)	11.18	10.09	10.88	10.58	9.29	12.71	15.95	19.62	22.94	20.61	16.02	8.25	7.62	9.63	15.05	18.37			
Composite	3-yr St Dev	(%)	10.99	9.85	10.35	9.67	9.33	13.49	15.75	17.35	22.62	21.26	19.08	8.80	8.62	10.45	14.87	17.20			
	Russell	3000	-5.24	21.13	12.74	0.48	12.56	33.55	16.42	1.03	16.93	28.34	-37.31	5.14	15.72	6.12	11.95	31.06	-21.54	-11.46	5.98
	Composite	Dispersion (%)	Not Meaningful																		
Total	Firm Assets	(\$MIM)	56,889	55,908	51,603	51,155	47,540	45,638	4,422	3,932	3,548	2,839	1,907	2,059	1,314	904	522	158	51	24	
	Percent of	<u>Firm Assets</u>	0.8	0.9	1.4	1.8	1.9	1.9	16.2	19.7	24.5	26.5	26.6	26.8	26.3	28.9	29.7	34.8	52.9	62.5	
Composite Assets	End of Period	(\$MIM)	453	493	721	901	927	850	718	776	868	752	507	552	346	261	155	55	27	15	
	No. of	<u>Portfolios</u>	4	4	4	4	4	4	4	б	б	2	2	1	1	1	1	1	1	1	
	TotalReturn	Net of Fees	-4.46	19.08	4.31	8.00	14.23	24.72	13.68	-4.18	11.08	37.53	-33.08	14.60	21.29	3.11	27.85	42.97	-17.58	9.18	9.10
Total Return	"Pure"	Gross of Fees	-3.32	20.55	5.72	9.59	15.93	26.61	15.45	-2.72	12.79	39.65	-32.07	16.24	23.07	4.67	29.90	45.35	-16.17	10.65	10.71
		Year	2018	2017	2016	2015	2014	2013	2012	2011	2010	2009	2008	2007	2006	2005	2004	2003	2002	2001	Annualized Since Inception

request. Verification assesses whether (1) the firm has complied with all the composite construction requirements of the GPS standards on a firm-wide basis and (2) the firm's Sterling Capital Management LLC claims compliance with the Global Investment Performance Standards (GIPS®) and has prepared and presented this report in compliance with the GIPS standards. Sterling Capital Management LLC has been independently verified for the periods 01/01/01 to 12/31/16. The verification report(s) is/are available upon policies and procedures are designed to calculate and present performance in compliance with the GIPS standards. Verification does not ensure the accuracy of any specific composite presentation.

- Sterling Capital Management LLC (SCM) is a registered investment advisor with the SEC. Registration does not imply a certain level of skill or training. Sterling manages a variety of equity, fixed income and balanced assets. Prior to January 2001, Sterling Capital Management LLC purchased all the assets and business of Sterling Capital Management Company from UAM to become an 2001, Sterling variety of the assets and business of Sterling Capital Management Company from UAM to become an employee owned firm. There were no changes in personnel. In April 2005, BB&T Corporation purchased a majority equity ownership stake in Sterling Capital Management LLC. There were no changes in personnel. In October 2010, the Additionally, BB&T Asset Management merged into Sterling Capital Management. There were no material changes in personnel In January 2013, CHOICE Asset Management firm merged into Sterling Capital Management. There were no changes in personnel "Percent of Firm Assets" and "Total Firm Asset management group of Sterling Capital entered into an agreement with BB&T Corporation that reduced and restructured management's interest in Sterling Capital Management. were no changes to personnel
 - George F. Shipp, CFA, has managed the portfolio since inception. No alterations of composites, as presented herein, have occurred due to changes in personnel or other reasons at any time.
 - Inception date of composite: December 31, 2000. Creation date: December 31, 2000. The appropriate index is the Russell 3000 Index which measures the performance of the largest 3,000 US companies, representing approximately 98% of the investable US market. If represents the universe of stocks from which all-cap managers typically select. The index is reconstituted annually. Total return includes price appreciation/depreciation and income as a percent of the original investment. A complete list of all of SCM's composites and their descriptions is available upon request. Policies for valuing portfolios, calculating performance and preparing compliant presentations are available upon request. ci m
 - Performance reflects reinvested interest income and realized and unrealized capital gains and losses. All portfolios are valued monthly as of calendar month-end and utilize trade-date and accrued income accounting. Valuations are revalued for cash flows greater than 10%. Composite returns are calculated monthly by veighting the aggregate SMA/Wrap sponsor returns using beginning of period market values. Periodic time weighted returns are geometrically linked. Returns are not calculated monthly by dollar amounts. đ
- dollar amounts. "Pure" gross of fees returns do not reflect the deduction of any fees including trading costs. The net of fee return reflects the actual SMA fee of the individual portfolios in each platform except for one platform where the maximum fee is "Pure" gross of fees returns do not reflect the deduction of any fees including trading costs. The net of fee return reflects the actual SMA fee of the individual portfolios in each platform except for one platform where the maximum fees are 50 deducted from the gross return. The SMA fee includes all charges for trading costs, portfolio management, custody and other administrative fees. The actual fee may vary by size and type of portfolio. Starling's actual management fees are basis points annually or less. ц.
 - The annual composite dispersion presented is measured by an asset-weighted standard deviation nethod of all portfolios are in the composite for the entire year. The dispersion is not measured by an asset-weighted standard deviation calculation method of all portfolios are in the composite. The three year annualized standard deviation measures the variability of the composite and benchmark returns over the preceding 36 month period. It is not required to be presented for annual periods prior to 2011 or when a full three years of composite performance is not yet available ė
 - The performance presented represents past performance and is no guarantee of future results. Stock market conditions varyfrom year to year and can result in a decline in market value to material market or economic conditions. 5